

## Job Title : Officer, Customer Resolution Center

## **OVERALL PURPOSE:**

Responsible for making outbound calls to potential customers in order to promote Vattanac products/services, generate leads, and achieve sales targets. Ensure the Bank's customer's needs are met, their questions are answered, and their problems are resolved quickly and efficiently.

## **RESPONSIBILITIES:**

- Making Outbound Cals: proactively reach out to customers via phone to provide information, offer services, campaigns or address specific issues.
- Customer Service: handle inquiries, resolve complaints, and assist customers with their banking needs. This might involve answering questions about account balances transactions, or loan applications
- Sales and Upselling: promote new banking products, services, or credit card offers during your calls.
- Documentation and Record Keeping: accurate record-keeping is essential. You'll
  document interactions, update customer profiles, and maintain call logs.
- **Reporting:** ensure all regular reports are completed or consolidated on time
- ♦ **Ad hoc:** ensure all the assigned tasks from line manager had completed on time and accurate

## REQUIREMENTS

- Bachelor's degree in accounting, Finance and Banking or related fields
- Minimum one year experience in Banking industry or Customer Service field
- Call Centre System, email, chat application
- Outbound call and inbound call, Customer service, Complaint handling
- Verbal and written communication skills
- Able to analyse problems and issues for a better solution
- Good at MS Excel-Word
- Organized, disciplined and able to do multi-tasks
- Able to work abnormal shifts
- Work Under pressure

Contact Info:

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